



Last year, St. John's Mercy Medical Center hospitalized 42,000 inpatients; provided outpatient care for 517,000 patients; and served 1,000 residents in our Skilled Nursing Center.

St. John's Mercy stands among our region's most valuable assets – one that has been sustained and strengthened with corporate partnerships over the years. Today, our community is healthier because of those gifts. Your corporation's support of St. John's Mercy ensures that Mercy service will continue to be available in our community – for you, your employees and all those who need it.

ST. JOHN'S MERCY MEDICAL CENTER

Since 1871, St. John's Mercy has been a vital provider of health care services to the St. Louis region. St. John's Mercy Medical Center is one of the nation's largest Catholic hospitals and the second-largest hospital in metropolitan St. Louis. St. John's Mercy is known for comprehensive critical/trauma care, cardiovascular services, cancer care, pediatrics, childbirth services, women's health services, medical education, and compassion and caring for all members of the community.

Mercy Service began with a gift when Catherine McAuley, foundress of the Sisters of Mercy, donated her entire inheritance to care for the poor. For more than seven generations, the Sisters of Mercy have fostered a tradition of health care marked by compassion and excellence. This tradition, known as Mercy Service, is witnessed today in the extraordinary care our medical staff provides patients regardless of their ability to pay; our use of innovative technology to deliver the most advanced treatments; creation of a healing environment guided by compassion; and a generous spirit toward each patient and our community.

St. John's Mercy provides critical health services that our community depends on, at the highest level of care possible. The breadth and quality of these services deeply impacts the lives of those who live and work in this region. St. John's Mercy provides services at a level not found in other community hospitals including:

- > **The only Level I (highest level) Trauma Center in St. Louis County**
- > **The only Burn Center in the region**
- > **The only full-service children's hospital in St. Louis County**
- > **The only Level III (highest level) Neonatal Intensive Care Unit (NICU) in St. Louis County, the largest in the region**
- > **Comprehensive and complete medical care for mothers and babies in one location.**

ST. JOHN'S MERCY AWARDS AND RECOGNITIONS

- > **Recognized as a Distinguished Hospital in Maternity Care by J.D. Power and Associates**
- > **Ranked best in patient satisfaction in St. Louis area in the U.S. Department of Health and Human Services' patient satisfaction survey**
- > **Ranked by *St. Louis Business Journal* as a Best Place to Work**
- > **Primaris Hospital Quality Award received in 2006**
- > **Centers for Medicare and Medicaid Services (CMS) Performance and Recognition**
- > **Medals of Honor from the U.S. Department of Health and Human Services.**



Patricia R. Arnold, CFRE
President, St. John's Mercy
Foundation

"We are fortunate to have so many generous corporate citizens in St. Louis. Partnership with the corporate community is vital to the continued success of St. John's Mercy and our effort to provide high-quality health care that leaves no one behind."

ST. JOHN'S MERCY FOUNDATION OVERVIEW

Many of the 1.5 million residents of St. Louis County, St. Charles County and the adjacent region have come to rely on St. John's Mercy Medical Center for exceptional health care in a compassionate, faith-based environment. St. John's Mercy is dedicated to providing advanced medical technologies and treatment options with Mercy Service. That dedication, coupled with a commitment to provide care to all who need it regardless of their financial situation, means St. John's Mercy Foundation must be the consistent generator of community support on which the Medical Center relies. Our community's health depends on it.

CORPORATE PARTNERS PROGRAM

Corporate Partners are visionary corporations that realize the value good health care systems play in the economic development and future of a community. They share the belief that progressive health care is the cornerstone for progressive communities and quality of life. They know that access to high-quality health care is a critical factor and is integral to maintaining a healthy workforce. By partnering with St. John's Mercy, Corporate Partners can positively impact the future of health care for their employees, families and the entire community.

The Corporate Partners program is the vehicle through which corporate donations are secured and recognized. The Corporate Partners Council serves as a committee of the St. John's Mercy Foundation to help forge relationships with potential corporate donors in the region.

The Corporate Partners program will concentrate its efforts on expanding and spreading the mission of St. John's Mercy Medical Center to the corporate community. This program will be focused on community care and Mercy Service, which sets St. John's Mercy apart from other health care institutions in the area.

CORPORATE PARTNERS GIVING LEVELS

- > **Principal**
\$50,000 +
- > **Shareholder**
\$25,000 - \$49,999
- > **Investor**
\$10,000 - \$24,999
- > **Benefactor**
\$5,000 - \$9,999
- > **Patron**
\$2,500 - \$4,999
- > **Supporter**
\$1,000 - \$2,499



Burton M. Needles, M.D.
Chair, Division of
Medical Oncology/
Hematology

"Today more than ever before, there are many reasons to be optimistic about our progress in cancer care. From novel targeted drugs and potent biologic treatments, to approaches that employ radiation and less invasive surgical interventions, the David. C. Pratt Cancer Center offers new hope for patients."



Mary M. Klix, M.D.
Medical Oncology/
Hematology

"I am honored to be a member of a team of physicians committed to serving cancer patients with leading technology, expertise and teamwork. At the David C. Pratt Cancer Center, care in a compassionate, comforting environment is our standard of service."

CANCER CARE

David C. Pratt Cancer Center

Cancer is the second-leading cause of death in the nation. In 2007, the American Cancer Society estimated that nearly 30,000 new cancer cases were diagnosed in Missouri. The David C. Pratt Cancer Center at St. John's Mercy provides comprehensive cancer care to more than 21,000 inpatients and outpatients each year, including more than 300 children treated at the Pediatric Cancer and Hematology Center. As an accredited cancer center, we bring together a dedicated team of oncology specialists, advanced treatments and technologies, and a community of support within a comfortable healing environment.

New technology allows for more effective detection, diagnosis and treatment of cancer. St. John's Mercy continues to invest in innovative technologies, such as:

- > **Stereotactic radiosurgery**
- > **The Tomo Therapy Hi-Art System®**
- > **The daVinci® Surgical System.**

Innovative technologies are complemented with patient-centered programs, including:

- > **Promising new therapies through clinical research programs**
- > **The Breast Care Nurse Navigator**
- > **The John F. Krey III Cancer Information Center**
- > **The Healing Through the Arts program.**

Understanding that not every cancer patient will survive his or her illness, St. John's Mercy enriches the lives of patients who do not respond to treatment by providing the best end-of-life care possible.

HOW YOU CAN HELP

Committed to clinical quality and compassionate care, St. John's Mercy provides cancer services that offer new hope for cancer patients. This is how we embody Mercy Service.

Your gift to the David C. Pratt Cancer Center will help support services and programs, such as:

- > **Financial assistance for treatment costs, medications and transportation**
- > **Counseling and pastoral services for patients and their families**
- > **Free cancer screening clinics for underserved populations**
- > **Hospice and palliative care for the end of life**
- > **Art therapy and physical fitness programs for patients**
- > **Holistic therapies, such as massage and acupuncture.**



*Joseph A. Kahn, M.D.,
Chair, Department of
Pediatrics*

*"I am proud to be a
part of St. John's Mercy
Children's Hospital.
It is our mission to
work with our partner
physicians in the
community to improve
the health and welfare
of the children
we serve."*

ST. JOHN'S MERCY CHILDREN'S HOSPITAL

St. John's Mercy cares for more than 85,000 children each year from birth through early adulthood. Whether it be for routine wellness care or sophisticated, life-saving interventions in the Pediatric Emergency Department or Level III Neonatal Intensive Care Unit, St. John's Mercy provides exceptional pediatric care.

As the only full-service hospital in St. Louis County to be designated as a children's hospital by NACHRI (National Association of Children's Hospitals and Related Institutions), St. John's Mercy provides individualized care for virtually all health issues experienced by newborns, children and teens in an atmosphere created especially for children.

With more than 300 pediatricians and pediatric specialists, we have built an exceptional reputation for pediatric care. Physicians throughout the St. Louis area transfer children to St. John's Mercy because they trust the experience of St. John's Mercy pediatricians. St. John's Mercy doctors and nurses go beyond treating illnesses – they help children thrive.

The St. John's Mercy Ronald McDonald Family Room, the first of its kind in St. Louis, provides parents and families of pediatric patients a home-like setting to rest and relax while remaining close to their child. The Family Room reflects our continued commitment to provide compassionate healing environments for patients and their families during their stay with us. Plans are currently under way to build a new Ronald McDonald House on the St. John's Mercy campus.

Beyond exceptional care, St. John's Mercy Children's Hospital is dedicated to promoting children's health by offering a wide variety of programs, special events and classes throughout the St. Louis community that raise both awareness and funds for childhood illnesses.

HOW YOU CAN HELP

Committed to clinical quality and compassionate care, St. John's Mercy strives to provide healthy futures for babies, children and teenagers.

Your gift to St. John's Mercy Children's Hospital can help provide:

- > **Community education programs to reduce childhood obesity and diabetes and promote safety**
- > **Families of sick children with counseling and pastoral care**
- > **Educational and therapeutic programs for hospitalized children.**



Thomas H. Hale, M.D.
President
St. John's Mercy
Medical Group

"St. John's Mercy Medical Group has committed to the Institute of Medicine's six aims for changing health care – safe, efficient and equitable care. As part of our commitment to equitable care, 12 internal medicine and family medicine physicians are using their days off to staff a walk-in clinic for JFK patients with acute medical problems. Additionally, 17 pediatricians have volunteered to be available for Lutheran Family and Children's Services of Missouri to examine children who have been identified as possible child abuse cases prior to their placement in foster care."

COMMUNITY CARE

St. John's Mercy remains true to the mission of the Sisters of Mercy, whose legacy continues to relieve suffering and help all people enjoy healthy, productive lives.

As an organization rooted in the spirit of generosity, St. John's Mercy cares for the less fortunate; this act remains paramount to living the mission.

John F. Kennedy Clinic

Serving the community for more than 40 years, the John F. Kennedy (JFK) Clinic provides comprehensive medical care and low-cost prescriptions annually to more than 31,000 patients who can afford only a small fraction of the cost of their care. The JFK Clinic provides access to quality medical care in the areas of internal medicine, obstetrics and gynecology, and pediatrics.

St. John's Mercy Neighborhood Ministry

The Neighborhood Ministry connects those in need with health and social service resources. The Ministry provides health education, screenings, flu shots and social services at neighborhood food pantries, churches, schools and other area agencies.

HOW YOU CAN HELP

Committed to clinical quality and compassionate care, St. John's Mercy strives to deliver high-quality medical care to all who seek it. This is how we embody Mercy Service.

St. John's Mercy recognizes that government reimbursements leave large gaps in medical care. Your gift can help to provide:

- > **Interpreters for non-English speaking patients**
- > **Transportation to and from clinic appointments**
- > **Children's books to improve literacy**
- > **Free or reduced-cost prescription drugs and dental care.**



John P. Marbarger, M.D.
Chair of the Department of
Heart and Vascular Services
and the Department
of Surgery

"Complex cardiac and vascular diseases require a multifaceted approach by a comprehensive team of physicians and health care professionals. The St. John's Mercy Heart and Vascular Hospital is a wonderful facility which provides such an environment for the patients and physicians to reach the common goal of excellent outcomes with excellent patient satisfaction, however easy or difficult it may be."

HEART AND VASCULAR HOSPITAL

St. John's Mercy Heart and Vascular Hospital

Heart disease is the leading cause of death in the nation. According to the American Heart Association, approximately 80 million Americans suffer from cardiovascular disease. Each year, more than 20,000 Missourians die of heart disease.

With the opening of the region's first Heart and Vascular Hospital in 2006, St. John's Mercy offers comprehensive heart and vascular care delivered by experienced surgeons, physicians and nurses in a patient-centered facility. This facility features a state-of-the-art healing environment that not only treats the physical needs of patients but cares for the whole person, spiritually and emotionally.

St. John's Mercy provides patients and their families with customized rehabilitation programs, educational resources, support groups, wellness programs, dietary counseling and nutritional services in addition to advanced cardiovascular care, treatment options and technology.

HOW YOU CAN HELP

Committed to clinical quality and compassionate care, St. John's Mercy provides exceptional cardiovascular services in a healing environment.

Your gift will support programs to reduce the occurrence of heart disease and improve existing procedures and treatment options by funding:

- > **Clinical research in new treatments**
- > **Cardiac health screenings and education**
- > **Rehabilitation costs not covered by health insurance**
- > **Continuing medical education for doctors and nurses.**



Elizabeth M. Himes, R.N., MDN
Executive Director
Women's Services

"St. John's Mercy is a leader in women's health services. With current technological advances, ongoing research and on-site national certification for our staff, we are better prepared to meet our patients' needs. The Mercy spirit can truly be felt, seen and heard anywhere one walks here at St. John's Mercy, which sets us apart from other women's health providers in the St. Louis community."

WOMEN'S HEALTH SERVICES

More women are turning to St. John's Mercy for expertise on the special health issues they face, such as pregnancy, breast cancer, menopause, osteoporosis, heart disease and stroke.

Childbirth Services

More babies are delivered in St. John's Mercy Medical Center than any other hospital in the region. Last year alone, more than 7,200 mothers and 8,000 babies were cared for at St. John's Mercy. The tremendous personal commitment of our obstetrics staff, combined with compassionate care and advance technology, means that each family and new baby receives excellent care in a family-centered environment.

St. John's Mercy Breast Center

The Breast Center provides digital mammography, breast ultrasounds and minimally invasive breast biopsies using the newest breast diagnostic equipment available. A team of highly skilled on-site physicians and technologists is dedicated to delivering exceptional breast care. The Breast Center offers five locations and a mobile unit that together perform 41,000 mammograms every year.

The Women's Center of St. John's Mercy

Located in South St. Louis County, the Women's Center provides a comprehensive range of services designed for each phase of a woman's life. Services include a breast imaging center, women's health consultations, health assessments and screenings, educational events and community wellness classes.

Women's Heart Care

Responding to findings that heart disease kills more women than any other illness, St. John's Mercy has committed resources to recruiting female physicians specializing in cardiology and heart surgery for women. Providing heart care from inpatient diagnostic testing to advanced surgical treatment options, our physicians share a passion for treating cardiovascular disease in women.

HOW YOU CAN HELP

St. John's Mercy strives to improve the health of women in our community through education, prevention and early detection. This is how we embody Mercy Service.

Your gift will help promote better health for women in the St. Louis region by supporting:

- > **Women's health and wellness programs**
- > **Free cardiac, blood pressure and cholesterol screenings for women**
- > **Research of new treatments for diseases that affect women.**

ST. JOHN'S MERCY MEDICAL CENTER
COMMUNITY BENEFIT REPORT
FISCAL YEAR 2008
(JULY 1, 2007 - JUNE 30, 2008)

Benefit	Description	Benefit to Community
Charity Care	Includes the actual cost of providing free or discounted care to persons who cannot afford to pay and who are not eligible for public programs. Charity care does not include bad debt.	\$16,473,793
Community Outreach Services	Includes activities carried out to improve community health and services that are subsidized because they are needed in the community. Examples include community education and outreach, health screenings, support groups, immunizations, patient education, subsidy of health care services and support for free clinics.	\$512,186
Health Professionals Education and Research	Includes the cost of providing clinical placements for physicians, nurses and other health professionals; plus the cost of the college of nursing, anesthesia, EMS and radiology schools. Also includes the expenses associated with the support of area trauma care services.	\$2,598,168
Foundation Grants and Aid, Community Support and Fundraising	Includes cash and in-kind donations, fundraising costs to support community organizations, and co-worker United Way contributions.	\$1,146,716
Medicare/Medicaid Subsidies	Includes the actual unpaid cost of providing care to Medicare and Medicaid patients and represents the shortfall between the cost of providing care and the payments received from the government.	\$7,972,485
Corporate Citizen Responsibilities	Includes real estate and property taxes paid by St. John's Mercy and capital investments in facilities and structures throughout the community.	\$971,716
Total Benefit to the Community		\$29,675,064